



ANNUAL REVIEW 2023

Words of Appreciation from the President of the Horizon Foundation



Holly D. Smith

2023 Horizon Foundation President
Councilwoman and Former Mayor, City of Sanibel

As we wrap up another transformative year for Lee County, I am honored to address you as the President of the Horizon Foundation. It is with a deep sense of gratitude and optimism that I reflect on the incredible strides we have made together.

Our Foundation plays a crucial role in shaping the economic and social landscape of Lee County. Throughout the past year, we have been unwavering in our commitment to fostering growth, supporting local businesses, and uplifting our community. Together, we have demonstrated the power of collaboration and our commitment to progress.

The partnership between the Horizon Foundation, the Horizon Council, the Lee Board of County Commissioners, and the Economic Development Office has been a beacon of opportunity as our collective efforts have laid the groundwork for a more robust and diversified future.

In 2023, we saw the fruits of our labor in the form of a strengthened public-private alliance, driving positive change for our county. This seamless collaboration has allowed us to address challenges head-on, providing innovative solutions and creating opportunities for sustained growth. I am heartened by the spirit of hope and optimism that prevails in Lee County. Our foundation's role in this journey has been to serve as a catalyst for positive change, and I am proud to witness the positive impact we continue to make.

To all our dedicated members, supporters, and partners, I extend my deepest appreciation for your commitment to the Horizon Foundation's mission. Your contributions have been instrumental in advancing the long-term vitality of Lee County, its businesses, and its residents.

Looking ahead, I am confident that our shared dedication will continue to guide us toward a future filled with opportunities and prosperity for Lee County. Together, we are crafting a legacy of resilience and growth.

Thank you for your unwavering support and dedication. Here's to a bright future for us all!

Holly Smith

Reflections from the Chair of the Horizon Council



Mark Stevens

2023 Horizon Council Chair
President, Stevens Construction

I have been honored to serve as your Horizon Council Chair in 2023.

As we navigated the dynamic landscape of Lee County's business environment together, our mission was clear—to enhance Lee County's business ecosystem, foster the growth of existing enterprises, and attract a diverse range of employers. Throughout the year, I have had the privilege of closely listening to the needs of our vibrant business community and, in collaboration with the Council, devising a strategic vision for the future.

One of the standout achievements this year has been the strengthened collaboration between the Horizon Council and our esteemed Board of County Commissioners. This public-private partnership is truly unique and has become a cornerstone in our efforts to propel Lee County forward.

While we acknowledge the challenges of recent years and continue to respond to the still ongoing rebuilding efforts, there is a palpable sense of hope and readiness to seize the multitude of opportunities before us. Our invaluable alliance with the Lee Board of County Commissioners, the Horizon Foundation, and the Economic Development Office has played a pivotal role in guiding us through these times.

The unwavering commitment we share to invest in the long-term vitality of Lee County, its businesses, and its residents has been instrumental. Together, we are not just improving and expanding; we are fortifying and diversifying our economic landscape.

I extend my heartfelt gratitude to each of you for being an integral part of the sustained recovery of Southwest Florida. In times of unprecedented hardships, communities reveal their true strength and unity, and I witness this resilience in Lee County every day.

With optimism in my heart, I look ahead to the countless opportunities that await Lee County, confident in our ability to thrive.

Mark Stevens

Progress Report from the Lee County EDO



John Talmage
Director,
Lee County
Economic
Development Office



Ray Sandelli
2024 Horizon
Council Liaison,
District 3
Commissioner

We are thrilled to share an overview of the Lee County Economic Development Office's (EDO) impactful activities in 2023 showcasing our commitment to fostering economic growth.

As we step into a new year, we are filled with immense pride and optimism reflecting on the remarkable resilience and growth our community has achieved over the past twelve months. Despite facing the unprecedented challenges of a natural disaster, our region has not just recovered but emerged stronger and more vibrant than ever.

This past year has been a testament to our collective spirit and determination. The adversity we encountered did not diminish our resolve; instead, it fueled our journey towards economic prosperity. Our area has witnessed significant growth across various sectors, laying a robust foundation for a sustainable future. We have successfully attracted new businesses, leading to job creation and a more dynamic local economy. Our focus on fostering a business-friendly environment, combined with our commitment to innovation and community collaboration, has been pivotal in this success.

Moreover, we have made considerable strides in infrastructure development and revitalization projects. These endeavors have not only enhanced the quality of life for our residents but also positioned our area as an attractive destination for investors and visitors alike. Our community's dedication to rebuilding and improving has been nothing short of inspirational.

As we celebrate these achievements, it's crucial to acknowledge the hard work and dedication of everyone involved – from local businesses and organizations to individual community members. We extend our gratitude to our Board of County Commissioners, dedicated team, partners, and the Lee County community. Your support and engagement have been instrumental in turning our collective vision into reality.

Looking ahead, we remain committed to advancing our economic development goals, nurturing a thriving community, and facing any challenges with the same resilience and spirit that have defined us this past year. Together, we will continue to build an area that not only prospers but also cares for every member of our community.

Thank you for being a part of this incredible journey.

John Talmage *Ray Sandelli*

2024 Message from the Chair of the Horizon Council



Dr. Guido Minaya
2024 Horizon Council Chair
Founder/CEO, Minaya Learning Global Solutions

It is an honor to serve as your 2024 Horizon Council Chair.

My journey to this exciting role is a bit unconventional. I was on the organizing committee of the Horizon Council back in 1991. I was a founder, and I was the first Vice Chair. As a young professional back then, my family and I decided to pursue other goals and we moved out of the area.

In 2014 my firm moved from Northern California to SW Florida. I attended a Horizon Council General Membership meeting that year. I was amazed to see how much the organization had evolved. It truly went well beyond the aspirations of our Founders. I participated in several committees over the past few years.

This past October I led a strategic planning process for the Horizon Council. We surveyed key stakeholders, held a retreat and developed our plan.

Our vision for the future is to make Lee County a beacon of thriving business, empowered communities, robust workforce, and innovative education, where the quality of life intertwines with economic vitality.

The **four focus areas** of our three-year Strategic Plan, titled **CATAPULT**, include:

- 1. Strengthen internal/external communication**
- 2. Align and collaborate in order to support Local Businesses serving as the Voice of Business—large and small**
- 3. Reinforce Workforce Education: Support systems and solutions offering upskilling and vital competencies, while ensuring our voting members are on-mission**
- 4. Boost our workforce**

As your incoming 2024 Horizon Council Chair I look forward to connecting the dots of where we came from, to where we are now, to where we are headed. I am confident that as we navigate the resilient landscape of Lee County's business environment together, and as we continue to collaborate with our County Commissioners, our EDO Staff and the Horizon Foundation, **we will achieve our vision.**

Dr. Guido Minaya

2023 Edison Awards



2023 Industry Appreciation Awards



Charting Progress Through 2023

Demographics	2020	2022	2023**	% Change (20-23)
Population	760,822	802,178	800,989	5.3%
Employment	318,852	363,742	378,675	18.8%
Unemployment Rate	7.7%	3.1%	3.0%	-4.7%
Average Wage	49,795	55,818	60,294	21.1%
Median Family Income	68,727	83,240	85,884	25.0%
Number of Businesses	24,289	27,456	28,682	18.1%

Activities	2020	2022	2023**	% Change (20-23)
Number of Residential Permits	10,673	13,621	13,485	26.3%
Sales Tax Collection*	50,011,035	70,518,857	74,021,824	48.0%
Bed Tax Collection*	38,266,735	66,507,476	36,571,907	-4.4%
Airport Passenger Traffic	5,978,414	10,343,802	10,131,358	69.5%
Active Business Licenses	38,622	43,318	42,313	9.6%
Current-Dollar GDP (in thousands)	35,559,878	44,628,553	49,448,437	39.1%

Property Values	2020	2022	2023**	% Change (20-23)
Total Taxable Value*	89,307,891,228	112,604,506,532	120,119,421,485	34.5%
All Property Just Value*	121,857,664,522	180,629,897,687	200,951,353,099	64.9%

*FY ending in column year **2023 numbers are an estimate

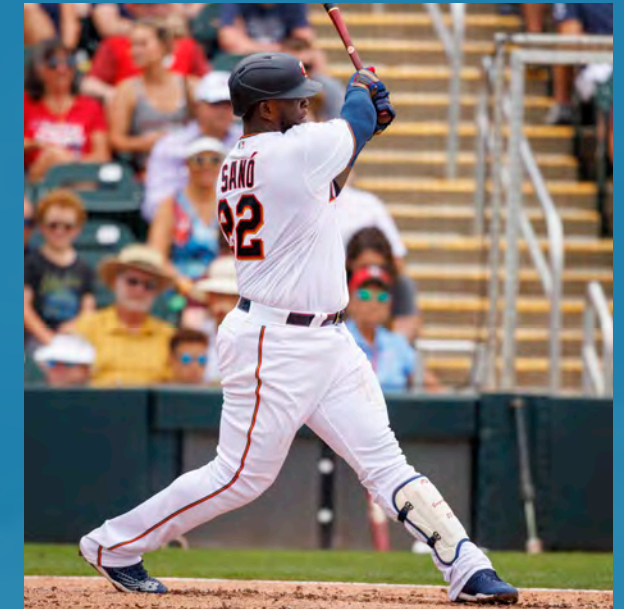
Presenting the EDO's Development Activity Map

The EDO offers an interactive Development Activity Map of active projects located throughout the county. For more information, visit: <https://edo-leegis.hub.arcgis.com>. This valuable tool is the #1 most visited page on LeeCountyBusiness.com!



Additional Highlights from the EDO

- Economic Development Office (EDO) staff performed **500 BRE's to date in 2023**
- Staff completed **50 business recruitment projects** in 2023 and responded to **10 site selection RFI's**
- Staff assisted with **dozens of expansion/relocation projects**
- EDO was a **finalist for the First Sites Program** for Gulf Coast Technology Park with FPL and GLS
- **25 new commercial developments** (industrial, commercial & multi-family) in 2023 totaling 5,328,732 sf
- Staff attended and co-hosted over **45 events** (Workshops/Trainings/ Groundbreakings/Grand Openings) in 2023



- Staff held a **day-long FAM Tour** (Familiarization Tour) of Lee County hosting state and local EDO reps, FPL & TECO
- Staff hosted **11 potential business recruitment targets and business partners** at both a Minnesota Twins game in Minneapolis and a Red Sox Game in Boston in 2023
- Ongoing and extended partnership with the **Edison Awards**, the **City of Fort Myers** and the **CRA**
- **EDO funded over 14.4 million** in funding through CARES programs and **\$1,452,921** through ARPA to small businesses
- EDO provided **\$3,000,000** in funding to workforce partners and **\$475,000** in grant funding to technical assistance partners
- Answered over **200 data requests** containing over **700 individual pieces** of information to the business community
- EDO assisted with approximately **100 permit applications**



Economic Growth in Lee County

New Business & Commercial Development

Lee County has seen remarkable business investments in the past decade that have catalyzed the emergence of new and innovative industries, providing a positive outlook for the market's expansion and diversification. This ongoing diversification not only reinforces the economic resilience of Lee County, but also solidifies its position as a destination for new business investment that strives to sustain economic growth for years to come.

- **4% increase** in business openings
- **2,850** new businesses registered
- **10% below the national average** for office vacancy rates
- **4 million sf** of new industrial development completed
- **1 to 3% annual growth rate** predicted for every Lee County industry, every year for the next five years
- **15 million sf** of new commercial development currently proposed
- **Over 3,000 acres** of vacant commercial land available, representing over 50 years of future development

Population & Housing

Lee County's residential market has frequently been shaped by its distinctive regional characteristics, providing a buffer against exceptional local challenges.

- **25,000 new full-time residents**, a net gain in Lee County's population
- **60% of all recent home sales** within the past six months comprised cash transactions
- **20% appreciation** for single-family homes over the past two years
- **90,792 homes** purchased for vacation or seasonal usage, ahead of Collier County at 58,406
- **65% of new home acquisitions** were designated as second homes
- **20,000 displaced residents** as a direct result of Hurricane Ian

Employment

Building prosperous communities and attracting a dynamic workforce requires investments in public amenities, enhancements to transportation networks and proactive city planning.

- **12,000 workers** currently looking for jobs
- **6% increase** in the number of residents who hold a post-secondary credential
- **70% of new businesses** registered in Lee County were home-based
- **56.9% labor force participation rate**, the highest rate historically in Lee County
- **18,000 jobs** currently under development or in the pipeline for creation
- **Over 50,000 workers** projected to retire within the next three years

Building Blocks for Future Success

Regional indicators reveal pockets of robust economic activity that underscore Lee County's business resilience and continued success.

Alico Road

Developments along the Alico Road corridor represent a mix of residential, commercial, and industrial spaces, and account for over 70% of all commercial investment occurring in Lee County over the past two years. These developments have the potential to increase density and create a new centralized job node, promoting a more efficient use of land and transportation infrastructure.

- **2.6 million sf** of commercial and industrial development along Alico Road in the past three years
- **12 million sf** representing 50 active projects expected over the next five years
- **300 acres of available land** remaining along the Alico Road corridor

Lehigh Acres

The Alico Road Connector project is an important new extension that will connect Alico Road to Sunshine Boulevard in Lehigh Acres. This infrastructure improvement creates an important commuting road for Lehigh residents while opening up access to previously inaccessible eastern portions of the county. The enhanced transportation avenue will also help facilitate the internal distribution of goods throughout Lee County to support its growing population.

- **4,600 new homes** built in Lehigh Acres in 2023
- **25% of Lee County's new home-based businesses** were registered in Lehigh Acres
- **Over 3 million sf** of new commercial and industrial underway

North Fort Myers

North Fort Myers hosts a resident population of over 50,000 with an estimated annual population increase of 2.8% projected for the next 5 years. This area is now one of the fastest growing communities in Lee County and as a result has seen an increased level of development activity within the last three years. The continuing development of Babcock Ranch is expected to lead redevelopment along SR-31 and strengthen the economic partnership with Charlotte County.

- **Over 10,000 new residential units** in the pipeline
- **Redevelopment of Hancock Square Bridge** is underway
- Over **54 active developments** in the region, including an upcoming 1.5 million sf of commercial

Emerging Industry Trends

In a growing market with the potential for higher returns, the path forward requires a blend of strategic foresight, collaborative problem-solving and a commitment to comprehensive and detailed economic analysis. The goal is to foster innovation, enhance infrastructure and increase the region's competitive advantage.

Lee County's strong local economy indicates a robust consumer base, stable employment rates and positive local business sentiment. The recent surge in new business investments combined with local efforts to remain competitive have already enhanced local education and workforce training opportunities.

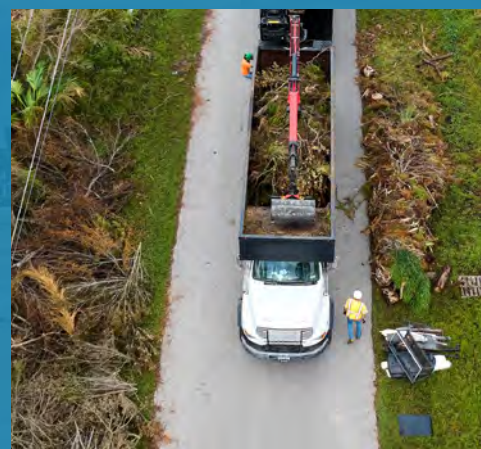


Transportation and Logistics

Businesses are expanding their distribution capacities in response to the growth in demand. Lee County leads the region in offering proximity to major transit routes and intermodal methods of transport, key drivers for logistic and distribution business expansions. Logistics has undergone a transformative change thanks to innovative technologies such as artificial intelligence and machine learning being utilized in the region.

Advanced Business Solutions

A new tech hub has formed in Lee County, spurring ancillary industry development. This growth is anticipated to attract advanced research and development, which fuels subsectors such as clean energy and biotechnology. Additionally, an influx of back-office support solutions is expected to have meaningful effects on the continued expansion of Lee County's workforce and quality of life offerings.



Weathering the Storm

A generous allocation from the US. Department of Housing and Urban Development (HUD) is earmarked to facilitate hurricane disaster recovery for local municipalities, as well as future infrastructure fortification and mitigation.

- **\$1.1 billion in federal funding** for disaster recovery and future infrastructure projects
- **20,000 new jobs** added related to recovery efforts and support positions

STATE OF THE ECONOMY



The Economics of Flight

Presented by: Ben Siegel,
Exec. Dir., Lee Co. Port Authority



Airports are powerful economic engines that create prosperity by connecting people and businesses, as well as generating employment opportunities across every sector. Southwest Florida International Airport (RSW) is self-supporting and does not use local property tax dollars, yet it creates a significant economic impact.

Annual Economic Impact

 **\$8.3 B**

Carriers

 **13**

Nonstop Destinations

 **58**

Jobs

 **60,485**

Annual Passengers

 **10.3 M**

Payroll

 **\$2.7B**



Navigating the Future

As a forward-looking airport, it seeks to diversify revenues between aeronautical or airline derived and non-aeronautical endeavors, such as the planned development of Skyplex. Additionally, to handle future increases in passenger traffic and aircraft operations, RSW is undertaking several large Capital Improvement Project.

Terminal Expansion Phase 1

- **\$331 M** investment
- Approximately **1,000 jobs created**
- **Consolidating** TSA checkpoint
- **164,000 sf** of remodeled space
- **117,000 sf** of new walkways and concession space
- Estimated completion: **late 2024**

Terminal Expansion Phase 2

- **\$700 M** investment (estimated)
- Additional concourse accommodates **up to 14 gates**
- Target completion: **2037**

Rental Car Facilities and Public Parking Expansion

- **\$320 M** investment (estimated)
- Target completion: **2028**

A New Air Traffic Control Tower and Terminal Radar Approach Control Center

- **\$80 M** investment
- **State-of-the-art technology** meets current hurricane codes (170 mph winds)
- **First Tower** in the U.S. built without federal funds
- Completes infrastructure for a **future parallel runway project**
- Estimated completion: **2023**





Inviting Prosperity to Lee County

Presented By:
 Tamara Pigott, Director, Lee County VCB
 Jeff Mielke, Director, Lee County Sports Development

The Lee County Visitor & Convention Bureau (VCB) is the lead marketing and promotional agency for Lee County tourism. This department of Lee County government is funded by the 5% tourist development tax (bed tax) on short-term accommodations. The value of tourism to the Lee County economy were significant in 2022 and promise to be on par for 2023, based on these mid-year figures year-to-date for Jan-June, 2023).

Visits to Lee County



4,436,000

Jobs



46,638

Visitor Expenditures



\$4.1 B

Tourist Tax Revenue, FY 2021-22



\$66.5 M

With six new hotels under construction and eight more in the final planning stages in 2023, tourism's financial impact in Lee County is expected to grow.

A Sporting Chance at Growth

Sports tourism is a special focus area that has shown near record-breaking growth in recent years. In the first half of 2023, the economic impact was significant for Lee County. In just the first six months of the year, from January to June, sports tourism resulted in:

76

Sporting Events Hosted

73,496

Sports Tourism Visitors

73,087

Hotel Nights Sold

\$30M

Visitor Spending



Sports tourists are attracted to **year-round sporting events** in Lee County including: MLB spring training, college sporting events, youth tournaments and showcases, international efforts and more!

fort MYERS
 ISLANDS, BEACHES & NEIGHBORHOODS

Boosting Our Economic Health

Presented By: Ben Spence,
CFO & Business Services Officer, LeeHealth



As one of the largest non-profit public health systems in Florida, Lee Health receives no direct tax support while providing six hospitals, 12 clinics and outpatient facilities, and 100+ practice locations throughout a seven-county region including Lee County. It's 14,000+ full time employees include 1,000+ physicians and advanced providers.

Total Operating Expenses

 **\$2.7 B**

Annual Salaries & Benefits

 **\$1.6 B**

Furthermore, Lee Health plans to invest **\$750 million** in the community in the next five to seven years with the following priorities in mind:



Growing & Differentiating Heart and Orthopedic Service Lines



Optimizing Surgical Services

- New Freestanding Ambulatory Surgery Centers
- Create Capacity for More Complex Hospital Surgeries



Expanding Primary Care Services



Enabling Health through Digital Health Services



Retail & Specialty Pharmacy Services – Lower Cost of Prescriptions



Delivering Greater Value – Better Health Outcomes at Lower Cost



Look for new projects opening or starting in South Lee County, North Fort Myers, Cape Coral and Lehigh Acres, as well as the introduction of additional Home-based Services.



Change-ing Education for the Better

Presented By: Steve Shimp, ISSOC

In November 2018, voters approved an additional half-cent sales tax for construction, renovation, safety and security, technology and maintenance in the School District of Lee County. The collections – approximately 20% of which are from tourism – are on track with budget projections. The Independent Sales Surtax Oversight Committee (ISSOC) reports these numbers.



January 2019



1/2-Cent Sales Tax Collection

Collected Through June 2023



\$440,860,386

Expended Through June 2023



\$286,546,803

From the start, leaders knew these funds would be necessary to meet the needs of Lee County's growing population, but no one could have known just how rapid Lee County's population growth would become. Currently, there are 11,000 employees serving nearly 100,000 students in the District. In fact, one out of three Lee County residents are impacted through education or employment by the District. As the population grows, facilities age and other sources of capital funding have decreased or been eliminated, the power of 1/2 cent sales tax is even more significant. Here are some ways the funds have already contributed to a better education in Lee County.



100% of Schools Have Benefited from Sales Tax Investments



3 New Schools Opened



5 School Renovations Completed



4,500 New Student Seats Created



56,000 New and/or Renovated Student Stations Completed by 2025



73,000 Chromebooks

Learn more at [LeeSchools.net/ChangeforChange](https://www.leeschools.net/ChangeforChange)

The Pivotal Role of Nonprofits



The Horizon Council General Membership meetings host topics and speakers that are relevant to the Lee County business community. This includes nonprofits, which play a pivotal role in the Lee County business community by addressing social issues and ways to benefit the community. Many of Lee County's nonprofit organizations serve as valuable partners to the Lee County Economic Development Office, Horizon Council and Horizon Foundation.

Nonprofit organizations that were featured during this past year's Horizon Council General Membership meetings included topics such as community health and education.

APRIL Uncommon Friends Foundation

Marc Collins, Executive Director of the Uncommon Friends Foundation, discussed the foundation's tie with the Edison Awards and its mission of inspiring innovative future leaders. Collins discussed how the Foundation has scholarship opportunities for students in Lee, Collier, Charlotte, Glades and Hendry County who have a financial need to pursue their entrepreneurial goals.



MAY Lee Building Industry Association (BIA) Builders Care

Crystal Stouten, Executive Director of the Lee BIA Builders Care, discussed the organization's mission of providing emergency construction services at no cost to elderly and/or disabled homeowners in need of home repairs.



JUNE American Cancer Society



Nina Gasparrini, Associate Director of Development of the American Cancer Society, talked about the organization's work in Southwest Florida and provided some upcoming events taking place throughout the year. Gasparrini discussed the organization's partnership with Lee Health and the importance of having routine check-ups and cancer screenings for preventative care.

AUGUST American Red Cross



Jill Palmer, Executive Director of the American Red Cross Gulf Coast Chapter, discussed resources that the organization provides for disaster response. Palmer explained how the organization is successful because of its generous volunteers along with the types of training/certifications the organization offers.

SEPTEMBER Hope Clubhouse & Southwest Florida Symphony

This general membership meeting hosted two nonprofits:

The first was from Lauren Walker, Chief Operations Officer of Hope Clubhouse. Walker discussed how the organization works with members of the community who live with mental illness, and how Hope Clubhouse assists these individuals by providing education and socialization.

The second nonprofit was from Amy Ginsburg, Chief Executive Officer of Southwest Florida Symphony. Ginsburg explained the organization's mission of bringing orchestral music into the community through education, enrichment and entertainment.



NOVEMBER Lee County Black History Society

Autumn Watkins Holloway, Executive Director of the Lee County Black History Society, discussed the organization's dedication to preserving and promoting African American history in Lee County. The organization fosters cultural awareness and celebrates the achievements of African Americans in Lee County. Through events, education, and community engagement, the organization strives to enrich understanding and appreciation of this history in the region.



The Horizon Foundation's Impact

The Horizon Foundation's unwavering investment into economic development gives Lee County a competitive edge. During 2022 and 2023, we continued our mission to support economic development in Lee County.

Our Mission

- **Improve Lee County's business environment** and ease of doing business – in terms of ability to source credible local disadvantaged suppliers
- **Retain** and **encourage** the expansion of existing businesses
- Attract **new** and **diversified employers**
- **Strengthen** and **sustain** public-private partnership of Lee County Government, community and business leaders

2022 Investment **\$500,000**

2023 Investment **\$505,000**

Total Investment **\$1,005,000**



President's Circle



Thank You for Your Support



Visionary Investors



Cornerstone Investors



Horizon Investor



Investor Spotlight



Leadership

City of Cape Coral
 City of Fort Myers
 First Horizon Bank
 Florida Gulf Coast University
 Florida SouthWestern State College
 Gartner
 Krise Commercial Group
 Lee County Electric Cooperative
 Sanibel Captiva Community Bank
 Stevens Construction
 Storm Smart
 Suffolk Construction
 Sunwest Bank
 SVN Commercial Partners

Platinum

Axis Communications
 B & I Contractors

Broadway Palm Dinner Theatre
 Chamber of Commerce of Cape Coral
 Charles Perry Partners, Inc.
 Chase Bank
 Edison National Bank/ Bank of the Islands
 Florida Power & Light
 HBKS Wealth Advisors
 Manhattan Construction
 McGriff Insurance
 Owen-Ames-Kimball Co.
 Scotlynn
 Shaw Development LLC
 Spiro & Associates
 Verizon

Gold

Aubuchon Team of Companies
 Brown & Brown Insurance

Chico's FAS
 City of Bonita Springs
 City of Sanibel
 Coca Cola Florida
 Design Concepts/ Marine Concepts
 Enterprise Holdings
 Fifth Third Bank
 Fischler Companies
 Holiday Inn Express – Cape Coral
 Kitson Babcock LLC
 Lee County Port Authority
 Markham Norton Mosteller Wright and Company, P.A.
 Priority Marketing
 Royal Palm Coast Realtor Association
 Suburban Studios
 Stantec Consulting Services
 Town of Fort Myers Beach
 Workscapes, Inc.

Silver

Achieva Credit Union
 AIM Engineering & Surveying
 Avalon Engineering, Inc.
 Bank OZK
 CareerSource of Southwest Florida
 Foundation for Lee County Public Schools
 Hodges University
 HONC Industries
 Lee County Sheriff
 MY Shower Door
 Mighty Mussels
 Minaya Learning Global Solutions, LLC
 Morris-Depew Associates, Inc
 School District of Lee County
 Suncoast Credit Union
 Sanibel Captiva Beach Resorts

Bronze

Bev Larson, CCIM
 Corbin Henderson Companies
 Covanta Energy
 Chris-Tel Construction
 Community Development Reimagined
 DeAngelis Diamond
 East Lee County Chamber of Commerce
 Entech
 FastSigns of Cape Coral
 First Bank of Clewiston
 Fort Myers Brewing Company
 Greater Fort Myers Chamber of Commerce
 Gulf Coast Business Bank
 HONC Destruction
 Junior Achievement of Southwest Florida

LIV Digital Marketing
 LeeSar
 LandQwest Commercial
 Lee Building Industry Association
 LSI Companies
 MidWestOne Bank
 Real Estate Investment Society
 RG Architects
 Ryan & Ryan Insurance
 Seminole Gulf Railway
 SRMA
 Stilwell Enterprises & Restaurant Group
 Southwest Florida Business Today
 Sue Ellen's Floral Company
 SWFL CCIM
 Top-Level Cabinetry
 United Way of Lee County

Investor Directory

A

Achieva Credit Union

2127 Del Prado Blvd. S, Cape Coral, FL 33990
achievacu.com

AIM Engineering & Surveying

2161 Fowler St., Ft. Myers, FL 33901
aimengr.com

Aubuchon Team of Companies

4707 SE 9th Pl., Cape Coral, FL 33909
teamaubuchon.com

Avalon Engineering, Inc.

2503 Del Prado Blvd., S, Ste. 200, Cape Coral, FL 33990
avaloneng.com

Axis Communications

200 E. Broward Blvd., Suite 1300
Ft. Lauderdale, FL 33301
www.axis.com

B

Bank OZK

1565 Red Cedar Dr., Ft. Myers, FL 33907
www.ozk.com

Bank of America

13099 S. Cleveland Ave., Ste. 400, Ft. Myers, FL 33907
boa.com

B&I Contractors

2701 Prince St., Ft. Myers, FL 33916
bandiflorida.com

Blue Waters Development Group

2503 Del Prado Blvd. S, Cape Coral, FL 33904
www.bluewatersdg.com

Broadway Palm Dinner Theatre

1380 Colonial Blvd., Ft. Myers, FL 33907
broadwaypalm.com

C

CareerSource of Southwest Florida

6800 Shoppes at Plantation Dr., Ste. 170
Ft. Myers, FL 33912
careersourceflorida.com

Chamber of Commerce of Cape Coral

2051 Cape Coral Pkwy. East, Cape Coral, FL 33904
capecoralchamber.com

Charles Perry Partners, Inc.

8200 College Pkwy., Ste. 202, Ft. Myers, FL 33919
cppi.com

Chase Bank

9530 Marketplace Rd., Ft. Myers, FL 33912
chase.com

Chris-Tel Construction

2534-A Edison Ave., Ft. Myers, FL 33901
christelconstruction.com

Chico's FAS

11215 Metro Pkwy., Ft. Myers, FL 33907
chicos.com

City of Bonita Springs

9101 Bonita Beach Rd.,
Bonita Springs, FL 34135
cityofbonitasprings.org

City of Cape Coral

1015 Cultural Park Blvd., Cape Coral, FL 33990
capecoral.gov

City of Fort Myers

2200 Second St., Ft. Myers, FL 33901
cityftmyers.com

City of Sanibel

800 Dunlop Rd., Sanibel, FL 33957
mysanibel.com

Coca Cola Florida

10051 Alico Rd., Ft. Myers, FL 33913
cocacolaflorida.com/fort-myers

Comcast

12600 Westlinks Dr., Ft. Myers, FL 33913
comcast.com

Comcast Business

12600 Westlinks Dr., Ft. Myers, FL 33913
business.comcast.com

Community Development Reimagined

2031 Jackson St., Ste. 200
Ft. Myers, FL 33901
communitydevelopmentreimagined.com

Corbin Henderson Companies

1404 Dean St., Ste. 100, Ft. Myers, FL 33901
corbinhenderson.com

Covanta Energy

10500 Buckingham Rd., Ft. Myers, FL 33905
covanta.com

Cushman & Wakefield Commercial Property SWFL

5220 Summerlin Commons Blvd., Ste. 500
Ft. Myers, FL 33907
cpswfl.com

Investor Directory

D

DeAngelis Diamond

8695 College Pkwy., Ste. 2042, Ft. Myers, FL 33919
deangelisdiamond.com

Design Concepts/Marine Concepts

811 SW 44th St., #6, Cape Coral, FL 33914
dcmc-us.com

E

East Lee County Chamber of Commerce

25 Homestead Rd., Ste. 41, Lehigh Acres, FL 33936
elccc.org

Edison National Bank/Bank of the Islands

13000 S. Cleveland Ave., Ft. Myers, FL 33907
edisonnationalbank.com

Entech

5276 Summerlin Commons Way, Ste. 701
Ft. Myers, FL 33907
entechus.com

Enterprise Holdings

1905 Boy Scout Dr., Ft. Myers, FL 33907
enterprise.com

F

Fast Signs of Cape Coral

290 Nicholas Pkwy., SW, Ste. 9, Cape Coral, FL 33991
fastsigns.com

Fifth Third Bank

999 Vanderbilt Beach Rd., Naples, FL 34108
53.com

First Bank of Clewiston

300 Sugarland Highway, Clewiston, FL 33440
first1bank.com

First Horizon Bank

6651 Orion Drive, 2nd Flr., Ft. Myers, FL 33912
firsthorizon.com

Fischler Companies

2310 First St., Ste. 210, Ft. Myers, FL 33901
fischlerco.com

Florida Gulf Coast University

10501 FGCU Blvd. S, Ft. Myers, FL 33965
fgcu.edu

Florida Power & Light

1813 Lee St., Ft. Myers, FL 33901
fpl.com

Florida Southwestern State College

8099 College Pkwy., Ft. Myers, FL 33919
fsw.edu

Fort Myers Brewing Company

12811 Commerce Lakes Dr., Ft. Myers, FL 33913
www.fmbrew.com

Foundation for Lee County Public Schools

2266 Second St., Ft. Myers, FL 33901
leeschoolfoundation.org

G

Gartner

12651 Gateway Blvd., Ft. Myers, FL 33913
gartner.com

Greater Ft. Myers Chamber of Commerce

2310 Edwards Dr., Ft. Myers, FL 33901
fortmyers.org

Grey Robinson Law Firm

1404 Dean St., Ste. 100, Ft. Myers, FL 33901
gray-robinson.com

Gulf Coast Business Bank

12205 Metro Pkwy., Ft. Myers, FL 33966
www.gcbbswfl.com

H

HBKS Wealth Advisors

8010 Summerlin Lakes Dr., Ste. 200
Ft. Myers, FL 33907
hbkswealth.com

Henderson, Franklin, Starnes & Holt

1715 Monroe St., Ft. Myers, FL 33901
henlaw.com

Hodges University

4501 Colonial Blvd., Ft. Myers, FL 33966
hodges.edu

Holiday Inn Express - Cape Coral

1538 Cape Coral Pkwy. E, Ft. Myers, FL 33908
hiexpress.com

HONC Industries

10101 Mallory Pkwy., St. James City, FL 33956
honc.com

Honc Destruction

7940 Mainline Pkwy., Ft. Myers, FL 33912
honcdestruction.com

I, J

Jr. Achievement of Southwest Florida

13241 University Dr., Ste. 102, Ft. Myers, FL 33907
southwestflorida.ja.org

Investor Directory

K

Kitson Babcock, LLC

42850 Crescent Loop, Babcock Ranch, FL 33982
kitsonpartners.com

Krise Commercial Group

2040 Virginia Ave., Ft. Myers, FL 33901
krisecg.com

L

Lahaina Realty

16970-C San Carlos Blvd., #288, Ft. Myers, FL 33908
fmbsun.com

Lake Michigan Credit Union

7920 Summerlin Lakes Dr., Ft. Myers, FL 33907
lmcu.org

LandQwest Commercial

1614 Colonial Blvd., Ste. 101, Ft. Myers, FL 33912
lqwest.com

Lee Building Industry Association

6835 International Center Dr., Ste. 4
Ft. Myers, FL 33912
bia.net

Lee County Electric Cooperative

4941 Bayline Dr., North, Ft. Myers, FL 33917
lcec.net

Lee County Port Authority

11000 Terminal Access Rd., Ft. Myers, FL 33913
flylcpa.com

Lee County Sheriff

14750 Six Mile Cypress Pkwy., Ft. Myers, FL 33912
sheriffleefl.org

Lee Health

13681 Doctors Way, Ft. Myers, FL 33907
leehealth.org

LeeSar

2727 Winkler Ave., Ft. Myers, FL 33901
leesar.com

LIV Digital Marketing

1639 Cape Coral Parkway, East, Ste. 207
Cape Coral, FL 33904
livdigitalmarketing.com

LSI Companies

6810 International Center Blvd., Ste. 4
Ft. Myers, FL 33912
lsicompanies.com

M

Manhattan Construction

3705-1 Westview Dr., Naples, FL 34104
manhattanconstructiongroup.com

Markham, Norton, Mosteller Wright & Company, P.A.

8961 Conference Dr., Ste. 1, Ft. Myers, FL 33919
markham-norton.com

McGriff Insurance

12751 New Brittany Blvd., 2nd Floor
Ft. Myers, FL 33907
mcgriff.com

MidWestOne Bank

8690 Gladiolus Dr., Ft. Myers, FL 33908
midwestone.bank

Mighty Mussels

14400 Six Mile Cypress Pkwy.
Ft. Myers, FL 33912
milb.comfort-myers

Minaya Learning Global Solutions, LLC.

4645 SE 11th Place, Ste. 101
Cape Coral, FL 33904
minayalearning.com

Morris-Depew Associates, Inc.

2914 Cleveland Ave., Ft. Myers, FL 33901
morris-depew.com

MY Shower Door

16431 Domestic Ave., Ft. Myers, FL 33912
myshowerdoor.com

N-O

Owen-Ames-Kimball Co.

11941 Fairway Lakes Dr., Ft. Myers, FL 33913
owen-ames-kimball.com

P

Priority Marketing

12140 Carissa Commerce Court, Ste. 201
Ft. Myers, FL 33966
prioritymarketing.com

Q-R

Real Estate Investment Society

4931 Shady River Ln., Ft. Myers, FL 33905
reis-swfl.org

RG Architects

2070 McGregor Blvd., Ste. 3, Ft. Myers, FL 33901
rgarchitectspa.com

Investor Directory

Royal Palm Coast Realtor Association

2840 Winkler Ave., Ft. Myers, FL 33916
swflrealtors.com

Ryan & Ryan Insurance

1749 NE 10th Terrace, Ste. 2, Cape Coral, FL 33909
ryanandryanins.com

S

Sanibel Captiva Community Bank

9311 College Pkwy., Ft. Myers, FL 33919
sancapbank.com

School District of Lee County

3855 Colonial Blvd., Ft. Myers, FL 33966
leeschools.net

Scotlynn

9961 Interstate Commerce Dr., Ft. Myers, FL 33913
scotlynn.com

Seagate Development Group

9921 Interstate Commerce Dr., Ft. Myers, FL 33913
seagatedevelopmentgroup.com

Seminole Gulf Railway

4110 Center Point Dr., Ste. 207, Ft. Myers, FL 33916
floridarail.com

Shaw Development, LLC.

25190 Bernwood Ave., Bonita Springs, FL 34135
shawdev.com

Southwest Florida Business Today

308 SE 25th Terrace, Cape Coral, FL 33904
swfloridabusinesstoday.com

Spiro & Associates

2200 Broadway, Ft. Myers, FL 33901
spiroandassociates.com

SRMA

13650 Fiddlesticks Blvd., #202-186, Ft. Myers, FL 33912
srma.net

Stantec Consulting

3800 Colonial Blvd., Ste. 100, Ft. Myers, FL 33966
stantec.com/en

Stevens Construction

14541 Hope Ctr. Lp., Ste. 200, Ft. Myers, FL 33912
stevensbuilds.com

Stilwell Enterprises & Restaurant Group

11513 Andy Rosse Lane, Captiva, FL 33924
stilwellenterprisesllc.com

Storm Smart

1715 Monroe St., Ft. Myers, FL 33901
stormsmart.com

Suburban Studios

10150 Metro Pkwy., Ft. Myers, FL 33966

Sue Ellen's Floral Company

1545 Del Prado Blvd. S, Cape Coral, FL 33990
www.suellensfloral.com

Suffolk Construction

10600 Chevrolet Way, Ste. 301
Estero, FL 33928
suffolk.com

Suncoast Credit Union

4315 Metro Pkwy., Ste. 150, Ft. Myers, FL 33916
suncoastcreditunion.com

Sunwest Bank

2601 Cattleman Rd. Ste. 500, Sarasota, FL 34232
sunwestbank.com

SVN Commercial Partners

1617 Hendry Street, Suite 400
Ft. Myers, FL 33901
www.svn.com

SWFL CCIM

12600 World Plaza Lane, #1
Ft. Myers, FL 33907
flccim.com

T

TECO People's Gas

5901 Enterprise Pkwy., Ft. Myers, FL 33905
peoplesgas.com

Top Level Cabinetry

915 SE 14th Pl., Suite 16, Cape Coral, FL 33990
www.top-level.us

TriCircle Pavers

2709 Jeffcott St., Ft. Myers, FL 33901
tricirclepavers.com

U,V,W

United Way of Lee County

7273 Concourse Dr., Ft. Myers, FL 33908
unitedwaylee.org

Verizon

1921 NW 87th Ave., Doral, FL 33172
www.verizon.com

Workscapes

8771 College Pkwy., Ft. Myers, FL 33919
workscapes.com

2024 Horizon Council Members

Executive Committee

- Dr. Guido Minaya**
Chair
- Helen Edenfield**
Vice Chair/Nominating Committee
- Ben Spence**
Treasurer
- Matt Roepstorff**
Secretary
- Mark Stevens**
Horizon Foundation President
- Gary Tasman**
Business Issues Committee
- Karen Moore**
Inclusion and Diversity Committee
- Adam Palmer**
Sports Council Committee
- Guido Minaya**
Strategic Planning Committee
- Richard Akin**
Bylaws/Governance Task Force
- Butch Swank**
Insurance Affordability Task Force
- Shelby Baucom**
STEM to Career Connection Task Force
- Robbie Roepstorff**
Industrial Development Authority
- TBD**
Lee County Legislative Delegation
- Laura Carr**
City of Bonita Springs
- Tom Hayden**
City of Cape Coral
- Kevin Anderson**
City of Fort Myers
- Holly Smith**
City of Sanibel
- Karen Woodson**
Town of Fort Myers Beach
- Larry Fiesel**
Village of Estero
- Dr. Aysegul Timur**
Florida Gulf Coast University
- Dr. Jeffery Allbritten**
Florida SouthWestern State College
- Dr. Christopher Bernier**
School District of Lee County
- Ben Siegel – ex-officio**
Lee County Port Authority
- Ray Sandelli – ex-officio**
Lee County Commission
- Dave Harner – ex-officio**
Lee County Administration

Economic Development, Business, Community, & Trade Organizations

- Airport Special Management Committee.....**Randy Krise**
- American Institute of Architects**Ryan Richards**
- Associated Builders & Contractors**Molly Scott**
- Cape Coral Construction Industry Association.....**Lynn Boldissar**
- Cape Coral Council for Progress Foundation**Dusty Shelton**
- CareerSource Southwest Florida**Mike Biskie**
- FL Restaurant & Lodging Association, Lee Co Chapter**Jay Johnson**
- Gulf Citrus Growers Association**Ron Mahan**
- Leadership NEXT**Meagan Baskin**
- Lee Building Industry Association**Richard Durling**
- Lee County Medical Society**Julie Ramirez**
- Lee County Sheriff’s Office**Alan Canfield**
- Real Estate Investment Society**Lori Moore**
- Royal Palm Coast Realtor Association**Karen Borrelli**
- School District of Lee County**Sam Fisher**
- SCORE**Eileen Buchanan**
- SHRM SWFL.....**Nancy Korista**
- SW Regional Manufacturers Association**Rob Harris**
- SWFL CCIM.....**Ron Welebny**
- SWFL Hispanic Chamber of Commerce.....**Edye Button**
- SWFL Tech**Wendi Fowler**
- Tourist Development Council.....**Tony Lapi**

Primary Geographic Chambers of Commerce

- Cape Coral.....**Donna Germain**
- East Lee County**Mike Welch**
- Estero.....**Jordan Azis**
- Fort Myers Beach**Jacki Liszak**
- Greater Fort Myers.....**Kelly Reyes**
- North Fort Myers**John Gardner**
- Pine Island**Cynthia Welch**
- Sanibel-Captiva**Mark Blust**
- Southwest Florida.....**Tom Mueller**
- SWFL Inc.....**Rachel West**

At-Large Members

- Danny Aguirre | Angela Fisher | Lee Ford | Mary Gentile
 Gary Griffin | Joe Janoschka | Bev Larson | Dean Piccirillo /
 Shawn Smith | Chris Spiro | Denise Vidal | Mark Weber
 Jen Whyte | Earnest Wilks | John Wright | Matthew Zwack
 David Barton (honorary)

Lee County Industrial Development Authority

- Ed Bolter | Doug Cyure | Tom Hoolihan | Wayne Kirkwood
 Gail Markham | Matt Price | Robbie Roepstorff

2024 Horizon Council Meetings

JAN

January 12 | 10 AM | Installation of Aysegul Timur as FGCU President
 Alico Arena, FGCU | Registration required
fgcu.edu/about/leadership/officeofthepresident/inauguration

January 19 | 8:30 AM | New Member Orientation | Admin East Room 118

FEB

February 1 | 10 AM Networking | 11 AM - 1 PM Lunch & Program
 Broadway Palm | Registration required
<https://horizoncouncilfoundation.com/am2024>

February 23 | 8:30 AM | General Membership Meeting – FSW, Bldg. U, Room 102

MAR

March 22 | 1:05 PM | Horizon Council Day
 Minnesota Twins spring training game vs. Atlanta Braves – Lee Health Sports Complex

APR

April 17-19 | Edison Awards – visit edisonawards.com for more information

April 26 | 8:30 AM | General Membership Meeting – FSW, Bldg. U, Room 102

MAY

May 10 | 9 - 11 AM | Business Issues Committee Workshop – Lee County EOC
 Registration will be required; more info will be available closer to the date

May 17 | 8:30 AM | General Membership Meeting – FSW, Bldg. U, Room 102

JUN

June 28 | 8:30 AM | General Membership Meeting – FSW, Bldg. U, Room 102

JUL

No meetings

AUG

August 23 | 8:30 AM | General Membership Meeting – FSW, Bldg. U, Room 102

SEPT

September 27 | 8:30 AM | General Membership Meeting – FSW, Bldg. U, Room 102

OCT

October 25 | Industry Appreciation Awards – Caloosa Sound Convention Center

NOV

November 22 | 8:30 AM | General Membership Meeting – FSW, Bldg. U, Room 102

DEC

No meetings

Monthly meeting notices will provide additional venue information; meetings will be held in person subject to venue availability and CDC guidance.

2022
2023

THE VOICE OF BUSINESS

A UNIQUE PUBLIC-PRIVATE PARTNERSHIP



2201 Second St., Ste. 500 | 239.533.6800
LeeCountyBusiness.com | edo@leegov.com